



Broker Expo 2017 - New Recruits - Business Update

A lot has happened since my last update back in September, notably with the industry having to deal with significant losses from the hurricanes in the US and Caribbean, despite the enormity of the claims I doubt we will see any significant price increases in the UK. However what we may see is further reduction from the market in respect of natural catastrophe covers such as flood.

The BIBA commercial flood scheme we launched in December 16, 2016 continues to grow and offers choice for you to provide a solution to your clients whether they have suffered a flood loss or find themselves located in a perceived difficult location.

[Click here for details on the BIBA Flood Scheme](#)

Broker Expo 2017



Please come and see us at Broker Expo this Thursday at the Ricoh Arena. I will be attending alongside Paul Woodcock, Phil Woodward from our Birmingham office.

Those of you that have been to Expo previously will know that it is a good day to do business. Specifically we would like to discuss :

- The BIBA Flood Scheme
- Cyber Cover embedded as standard within our products
- Complex Products Liability
- SME & Schemes delegated authority through www.mi-binder.com

We look forward to seeing you there on **Stand 5**.

New Recruits

New Team Members

I am very pleased to welcome on board Daniel Wilde who recently joined our Manchester team. Daniel joins us from AXA Insurance and prior to that was at Fusion.

Rosie Titmus starts with us in the Birmingham office on the 14th of November. Rosie has considerable industry experience the majority whilst at RSA.

We continue to invest in good people in local offices near to you, this forms the cornerstone of our strategy together with exclusive quotations and innovative and superior products.

As always if you have anything you want to discuss please don't hesitate to get in contact.



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